HCRJ ANNUAL MEETING – MAY 19, 2024 FINANCE REPORT

Prior Years:

Our actual operating income less expenses for the previous five fiscal years is as follows:

Y/E 6/30/19	Y/E 6/30/20	YE 6/30/2021	Y/E 6/30/2022	Y/E 6/30/2023
\$107,713	\$159,429	\$730*	\$89,115**	(\$22,423)

- <u>* Excludes PPP loan forgiveness of \$70,200</u>
- ** Excludes PPP loan forgiveness of \$67,246

Fiscal Year Ending June 30, 2024:

At last year's Annual Meeting, we approved a budget projecting revenue of \$932,286 and expenses of \$919,528 which is a projected operating surplus of \$12,758. As of the end of March 2024, we are now projecting a surplus of \$51,289. We have set aside a security reserve from our projected surplus in the amount of \$50,000 to cover future security costs. The primary reason for our revised projection is because of the tremendous success of our Annual Campaign/Matching Gift Challenge and membership increase.

We experienced other significant improvements to our financial condition this year not reflected in our projected operating surplus. As of the end of March 2024, our Building Fund increased by \$40,777. During the first nine months of this fiscal year, we received endowment contributions of \$25,250 and our endowment market value increased by \$121,617. Additionally, we received \$75,349 in contributions to other restricted funds.

We received a Homeland Security Grant of \$150,000 and a JFGH Micro-Grant of \$3,456. These grant proceeds were spent on a cloud-based camera system with AI capabilities, exterior lighting, and perimeter fencing. We recently applied for another Homeland Security Grant in the amount of \$150,000. We should know the status of this security grant this summer. This security grant will be used for our security contract labor, a PA system, bullet resistant glass and enhanced hardening of the patio entry points.

Fiscal Year Ending June 30, 2025:

The Board of Trustees has approved a budget projecting revenue of \$982,617 and expenses of \$988,253 resulting in a projected deficit of \$5,636. This budget includes payroll increases of approximately \$25,000 and an Annual Campaign Contribution of \$125,000. Membership dues represent about 50% of our total income. Additional fund raising, religious school fees, building rentals, security contributions and investment income are a very important and necessary component of our budget. The budget includes the annual 3% Board Approved Dues Increase.

Our total cash balance is \$1,771,900 which includes our building fund of \$221,147 and project specific restricted funds of \$218,692 as of March 31, 2024. Additionally, the balance in our two endowments is \$1,477,512 as of March 31, 2024. We are now earning interest income on all our cash deposits of approximately 5%.

Respectfully submitted,

Bruce Shelby, Treasurer

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	Actual 7/1/2023	Est 4/1/2024	Estimate Or	ginal Budget	Difference
	to 3/31/2024	to 6/30/2024	******* 7/1/20	23- 6/30/2024	******
Income					
Current Member Dues	\$499,875	\$22,000	\$521,875	\$497,671	\$24,204
Security	\$35,120	\$3,500	\$38,620	\$41,000	-\$2,380
Honor/Memorial Gifts	\$3,437	\$600	\$4,037	\$10,500	-\$6,463
Religious School Fees	\$34,658	\$23,000	\$57,658	\$58,015	-\$357
Arrangements	\$7,545	\$1,160	\$8,705	\$1,800	\$6,905
Building Rental	\$18,940	\$0	\$18,940	\$7,000	\$11,940
Interest Income	\$89,188	\$27,000	\$116,188	\$99,000	\$17,188
Special Events	\$42,836	\$300	\$43,136	\$38,500	\$4,636
Annual Fund Raising	\$125,814	\$5,000	\$130,814	\$45,000	\$85,814
Gifts from Others	\$40,537	\$3,000	\$43,537	\$80,000	-\$36,463
Other Income	\$32,170	\$8,380	\$40,550	\$46,500	-\$5,950
Programming Income	\$4,789	\$300	\$5,089	\$7,300	-\$2,211
Total Income	\$934,909	\$94,240	\$1,029,149	\$932,286	\$96,863
Expense					
URJ Dues and Charity	\$9,508	\$3,000	\$12,508	\$12,500	\$8
Administration	\$194,441	\$67,098	\$261,539	\$254,700	\$6,839
Building & Grounds	\$102,974	\$39,612	\$142,586	\$100,000	\$42,586
Utilities	\$27,456	\$3,500	\$30,956	\$34,500	-\$3,544
Insurance	\$36,751	\$0	\$36,751	\$36,275	\$476
Rabbinical	\$166,092	\$79,096	\$245,188	\$256,168	-\$10,980
Religious School	\$92,754	\$27,371	\$120,125	\$124,635	-\$4,510
Service to Members	\$1,047	\$470	\$1,517	\$2,000	-\$483
Ritual	\$36,247	\$5,000	\$41,247	\$45,500	-\$4,253
Kitchen/Meals	\$28,999	\$13,618	\$42,617	\$28,000	\$14,617
Membership Recruitment/Image	\$2,392	\$700	\$3,092	\$4,250	-\$1,158
Development & Legacy	-\$551	\$750	\$199	\$3,000	-\$2,801
Programming/Social Action	\$8,035	\$1,500	\$9,535	\$18,000	-\$8,465
Security Reserve - Future	\$0	\$50,000	\$50,000	\$0	\$50,000
Total Expense	\$706,145	\$291,715	\$997,860	\$919,528	\$78,332
Net Ordinary Income	\$228,764	-\$197,475	\$31,289	\$12,758	\$18,531

7/1/2023 - 6/30/2024

7/1/2024-6/30/2025				
Budget Diff Est 6/	/30/2024		FYE	Budget
FYE 6/30/2025 & Budget (6/30/202	5	6/30/2024	6/30/2025
	\$16,208	Dues	51%	51%
\$39,300	\$680		4%	4%
\$4,500	\$463		0%	0%
\$55,450	-\$2,208		6%	6%
\$8,000	-\$705		1%	1%
\$20,000	\$1,060		2%	2%
\$120,000	\$3,812	Interest	11%	12%
\$43,500	\$364		4%	4%
\$125,000	-\$5,814	Campaign	13%	13%
\$15,000 -	\$28,537		4%	2%
\$42,700	\$2,150		4%	4%
\$3,500	\$0	_	0%	0%
\$982,617 -	\$44,943	-	100%	100%
\$12,500	-\$8		1%	1%
\$290,780	\$29,241		26%	29%
\$129,000 -	\$13,586		14%	13%
\$33,500	\$2,544		3%	3%
\$40,700	\$3,949		4%	4%
\$258,293	\$13,105		25%	26%
\$125,030	\$4,905		12%	13%
\$1,500	-\$17		0%	0%
\$42,000	\$753		4%	4%
\$37,500	-\$5,117		4%	4%
\$3,450	\$358		0%	0%
\$1,000	\$801		0%	0%
\$13,000	\$3,465		1%	1%
\$0 -	\$50,000		5%	0%
\$988,253	-\$9,607	-	100%	100%

-\$35,336

	Member Dues			Total	Total	Net Income
Year Ended	Collected	Other Gifts	Other Income	Revenue	Expenses	(Loss)
6/30/2016	\$413,464	\$109,007	\$146,851	\$669,322	\$661,112	\$8,210
6/30/2017	\$402,462	\$66,453	\$184,473	\$653,388	\$707,300	-\$53,912
6/30/2018	\$435,201	\$120,047	\$216,071	\$771,319	\$747,202	\$24,117
6/30/2019	\$502,648	\$125,145	\$290,039	\$893,925	\$786,212	\$107,713
6/30/2020	\$626,582	\$144,436	\$220,266	\$991,284	\$831,855	\$159,429
6/30/2021	\$434,880	\$179,848	\$153,672	\$768,400	\$767,670	\$730
6/30/2022	\$460,707	\$71,260	\$344,924	\$876,891	\$787,776	\$89,115
6/30/2023	\$476,576	\$197,893	\$202,728	\$877,197	\$899,620	-\$22,423
Projected 6/30/2024	\$521,875	\$40,550	\$466,724	\$1,029,149	\$997,860	\$31,289
Budget 6/30/2025	\$505,667	\$42,700	\$434,250	\$982,617	\$988,253	-\$5,636

Balance Sheet Highlights as of 3/31/24				
Cash Balance	\$1,771,900			
Less Building Fund	\$221,147			
Less Project Restricted Funds	\$218,692			
Less Payables/Accrued Expenses	\$18,713			
Unrestricted Funds	\$1,313,348			
Dues Receivable, 5/1/2024	\$54,511			
Total Receivables	\$54,511			
Naman Endowment	\$773,512			
L'Dor V'Dor Endowment	\$704,000			

-\$5,636